ANNUAL PROJECTIONS WORKSHEET

BUSINESS NAME:_____														
DATE:_____														
	MONTHS	**1**	**2**	**3**	**4**	**5**	**6**	**7**	**8**	**9**	**10**	**11**	**12**	**TOTAL**
Revenue Sales														
Less: Cost of Goods Sold														
Gross Margin														
Other Revenue														
OPERATING EXPENSES:														
Wages & Benefits														
Rent														
Telephone														
Utilities (heat, light, water)														
Maintenance														
Equipment Rental														
Office Supplies/Postage														
Auto/Truck (Maintenance & Travel)														
Advertising														
Taxes & Licenses														
Bank Charges & Interest														
Insurance														
Professional Fees (Accounting/Legal)														
Consulting														
Total Expenses														
OPERATING SURPLUS (DEFICIT)														
OTHER FUNDS:														
Term Debt Repayment (Principal Only)														
Purchases (Inventory)														
Capital Purchases														
Total Other Funds														
SURPLUS (DEFICIT) FOR PERIOD														